

The Israel Innovation Authority's Funding Opportunities

Celtic Next OP Day

September 2020



Israel Innovation Authority - Our Mission



Investing in innovation to promote sustainable and inclusive growth



Strengthening innovation ecosystem



Enhancing economic impact



Enabling disruptive technologies





▶ Israel Innovation Authority — Structure

The different needs of Israeli hi-tech firms require various policies and tools







Growth



Advanced **Manufacturing**



Societal Challenges



International Collaboration Supporting research infrastructure for disruptive technologies

Encouraging the creation of quality startups that can reach a fundable milestone and will be the foundation of the industry

Helping tech firms grow in Israel

Strengthen Manufacturing Industry competitiveness, locally and globally, by advancing innovation and R&D process

Addressing the human capital needs of the innovation industry and supporting tech for societal challenges

Enabling Israeli technology industry to create a global competitive advantage by leveraging foreign cooperation in funding, knowledge and market-access

Principles of Innovation Policy



Enabling the Market - Not Leading It



Neutrality

Grants based solely on technological excellence and business potential



Risk Taking

Financing firms with conditional loans; repayment based on royalties (no equity taken)



Matching

Government money with private money

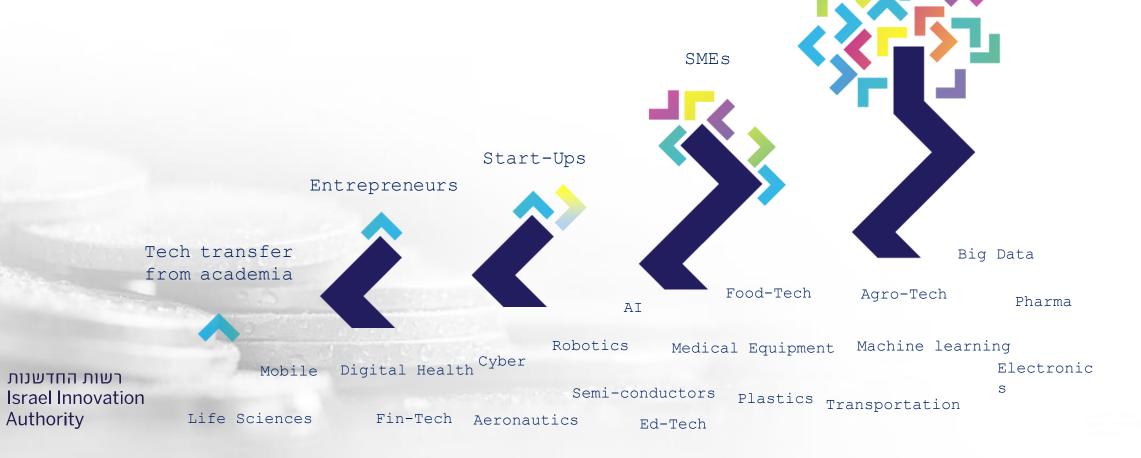


Supporting every sector



Large Companies

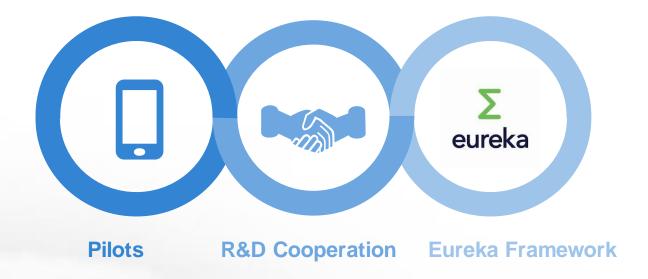
throughout every stage



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International Collaboration Tools

Funding Tools



Business Development: roadshows, partner matching, webinars

Horizon 2020: Managed by ISERD





Support for Israeli companies

According to the <u>legal basis</u>; successful IL companies are entitled for:

- Grant of 20-50% of the authorized budget (royalties in case of commercialization)
- Extra funding for socio-geographic periphery (10%)
- No fixed amount budget depends on project's scope and duration

Statistics from 2018-2019:

- Requested budget per year: ~2 Million Shekels
- Given grant per year: ~1 Million Shekels
- Success rate: ~45%





What is a desirable collaboration project?

- Unique Partner with an advantage
- > Relevance, quality and strength of partner
- > Synergy and necessity of the collaboration in technology and business (the whole is larger than the some of its parts!)
- Balanced business model and IP strategy
- High-risk and challenges; distinct technological and functional innovation
- ➤ Added value of the IIA in supporting market-failures



A collaboration project that adds value, leverages the Israeli company, and contributes to the Israeli economy





THANK YOU FOR LISTENING!

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